Update on Western Canadian Grain – Crop Year 2025-26 Week 7

Summary:
During grain shipment week 7, CN transported approximately 690,000 metric tonnes of grain and processed grain products, coming in near supply chain targets and in line with the recent three-year average. No major supply chain challenges during the week as CN remains focused on safely moving the increased demand for covered hoppers. Demand is expected to remain strong into the fall as the grain harvest continues across western Canada.

CN Maximum Sustainable End-to-End Supply Chain Capacity Guidance
The capacity of Canada's grain supply chain varies through the crop year, and multiple factors place a real limit on the volume of grain that can move through the system at any point in time. The maximum sustainable capacity of the grain supply chain is also a function of the capacity and operational efficiency of the individual pieces of that supply chain, from origin to destination.

It is CN's view that on a sustained basis, the end-to-end grain supply chain can accommodate up to 7,800 cars (or up to 744,000 metric tonnes) per week of bulk grain and processed grain products outside of winter, of which approximately 900 cars per week are anticipated to be shipments of processed grain products. These maximum end-to-end grain supply chain capacity levels on CN assume that multiple conditions must be in place to achieve these levels. These conditions include, but are not limited to, those noted in the chart below:

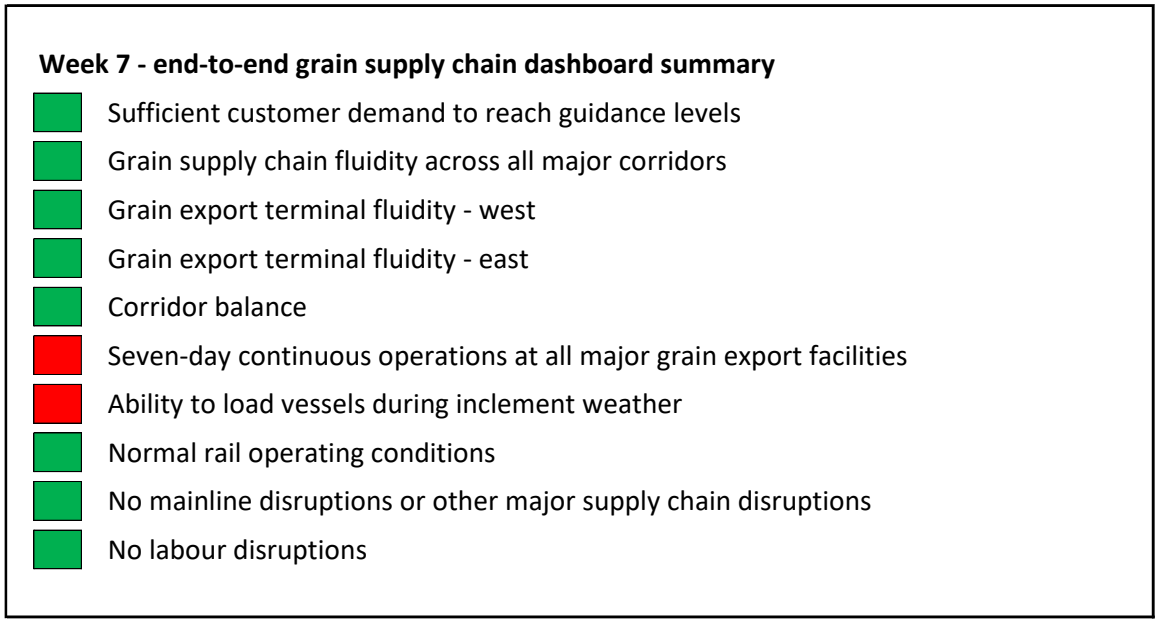


Figure 1. Weekly dashboard – conditions required to achieve maximum sustainable capacity guidance

Continuous operations at all grain export facilities:

- Prince Rupert Grain terminal does not operate 24/7

Vessel loading during inclement weather:

- Limited ability to load vessels in rain

Bulk grain movement:

For grain shipment week 7, CN shipped 6,307 bulk hopper cars, representing 91% of the maximum sustainable supply chain capacity guidance of 6,900 bulk hopper cars.

Bulk grain hopper car demand detail - week 7	
Net demand for CN-supplied/private hopper cars	6,663
Maximum capacity	6,900
Planned movement	6,663
as % of maximum capacity	97%
Hopper cars shipped in the want week	6,307
as % of maximum capacity	91%

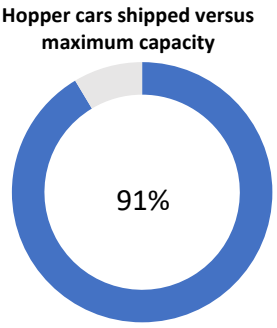


Figure 2. Bulk grain hopper car demand and demand fulfillment

CROP YEAR-TO-DATE SUMMARIES



Figure 3. Crop year-to-date shipments of grain and processed grain products from western Canada

CN moved 3.2 MMT of western Canadian bulk grain through week 7 of Crop Year 2025-26. This tonnage is 3% above the prior three-year average, but 18% below last year.

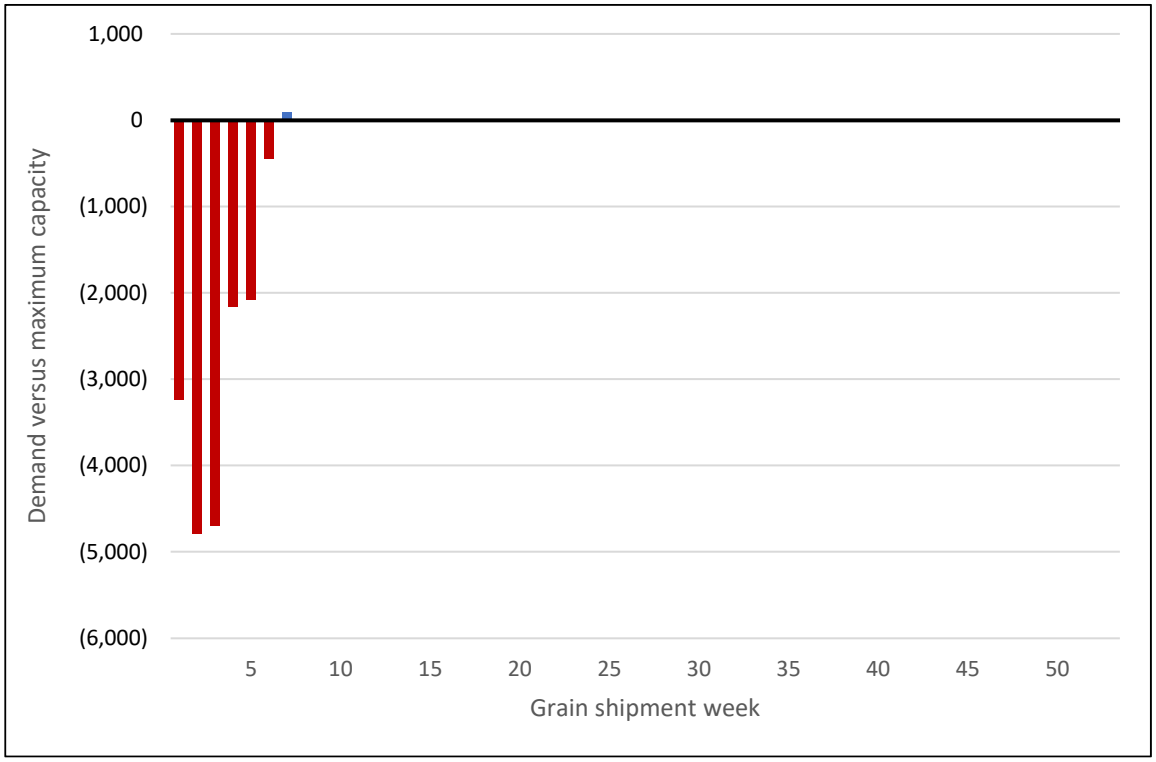


Figure 4. Customer demand for bulk grain movement via hopper car in relation to maximum end-to-end sustainable supply chain capacity on CN for bulk grain movement

Approximately 17,300 hopper cars worth of available grain supply capacity on CN went unutilized through week 7 of the crop year, representing approximately 1.6 million metric tonnes.

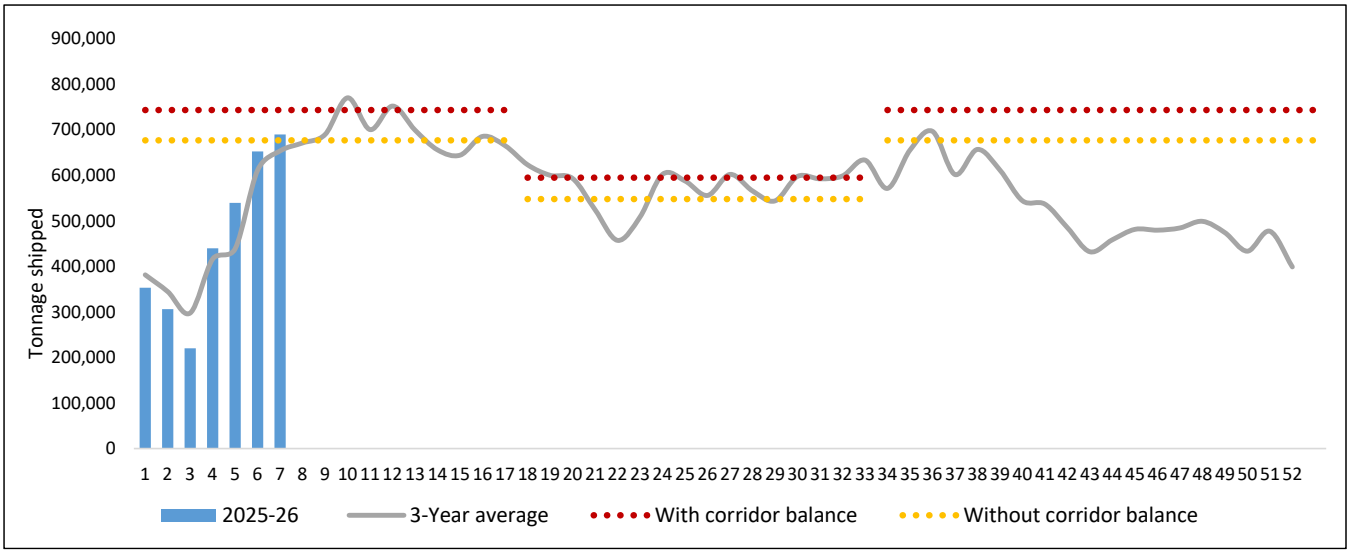


Figure 5. Weekly shipments of grain and processed grain products from western Canada on CN versus maximum end-to-end sustainable supply chain capacity guidance

GRAIN SHIPMENT WEEK 7 – SHIPMENTS OF GRAIN AND PROCESSED GRAIN PRODUCTS

Week 7 (metric tonnes)	Vancouver	Prince Rupert	Thunder Bay	Churchill	N. America Domestic	Total	Carloads
All Grain Supply Chains	437,102	62,954	99,818	0	90,187	**690,061**	**7,076**
YTD Shipments *(million metric tonnes)*							
Common Hopper Fleet	1.4	0.2	0.5	0.0	0.2	**2.3**	**23,843**
Customer-supplied equipment [1]	0.5	0.0	0.0	0.0	0.4	**0.9**	**9,341**
Total[2,3]	**1.9**	**0.2**	**0.5**	**0.0**	**0.6**	**3.2**	**33,184**

[1] includes bulk and processed grain moving in hopper cars and vegetable oil moving in tank cars

[2] Totals above exclude bulk or processed grain shipped in intermodal containers

[3] Totals may not add up due to rounding

Figure 6. Shipments of grain and processed products from Western Canada on CN by primary destination and equipment type

COMMON CN-SUPPLIED HOPPER FLEET DETAIL

A. Car Demand and Order Planning

- Week 7 net car orders were 5,581. Changes to grain shipment demand in week 7 included:
    - 835 orders rationed
    - 306 orders cancelled throughout week 7

	Common Hopper Fleet	Week 7 Complete (Sep 14 to Sep 20) Vancouver	Prince Rupert	Thunder Bay	Churchill	N. America Domestic	Totals	Week 8 Latest	Week 9 Preliminary
Demand	Total Customer Orders	2,835	1,496	1,234	0	322	**5,887**	**6,181** (2)	**5,797** (2)
	Invalid Customer Orders	0	0	0	0	0	**0**		
	Terminal Authorized Orders(1)	2,835	1,496	1,234	0	322	**5,887** (1)		
	Cancelled Orders	(188)	(39)	(77)	0	(2)	**(306)**		
	Total Net Orders	2,647	1,457	1,157	0	320	**5,581**		
	Contracted Orders						**4,628**		
	Spot Orders						**953**		
Planning	Net Planned Orders	2,300	1,353	813	0	280	**4,746**		
	Planned Contracted Orders						**4,628**		
	Planned Spot Orders						**118**		
	% of Net Orders that were Planned						***85%***		

Note:

(1) New customer requests vetted for validity as per grain car ordering rules in CN Tariff 9000

(2) Number of cars requested before order cut-off time for want week - yet to be reviewed for validity

Figure 7. Summary of customer orders for CN-supplied hopper cars

B. Car Spotting Performance

- 5,966 empty cars spotted in week 7
- 89% spotting performance against the current week's plan
- 97% of planned orders were spotted in the want week or within 24-72 hours of the end of the want week

Year 2025-26 Week 07 Spotting Performance	Spot Plan			Cars Spotted			Spotting Performance	Unfilled orders rolled to next week
	Planned	Cancelled	Net Plan	Last Week	Current Week	Total Spotted		
Current Week Plan Authorized New Orders	5,052	(306)	**4,746**	2	4,213	**4,215**	89%	**531**
Prior Week's Orders (rolled forward to current week)	1,290	(13)	**1,277**	-	1,262	**1,262**	99%	**15**
"Add-in" Cars Ordered after weekly plan is set	-	-	**-**	-	91	**91**		
Pre-Spots Early spotting of next week's orders	-	-	**-**	-	106	**106**		
Railway shuttles	-	-	**-**	-	294	**294**		
Total	**6,342**	**(319)**	**6,023**	**2**	**5,966**	**5,968**		

Figure 8. CN spotting performance in relation to confirmed and planned orders for CN-supplied hopper cars