



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Accuristix is a customer of CN/TransX

Accuristix unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Accuristix so supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Accuristix is proud of our relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Shawn Stead

**Shawn Stead
Sr. Manager, Transportation**

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

All Royal Tire Inc. is a loyal customer with CN over 3 years, offering us safe and efficient service.

All Royal Tire Inc. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

In the world of trade, we need intermodal transportation.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of both from South America to North America.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- CN's successful management providing the efficient service



Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. All Royal Tire Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, All Royal Tire Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

All Royal Tire Inc. is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read "Macy Zhang", is positioned below the word "Sincerely,".

Macy Zhang
Director

cc: Parties of Record



169A South Service Road,
Grimsby, ON L3M 4H6
Tel: 905 - 769 - 1317
Fax: 905 - 309 - 6500

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Allied Track Services is an industry leader in diversified rail services including on-line rail and tie pick-up, disposal programs, specializing in both asset disposal and equipment leasing/repair as well as perform high production tie and rail programs across Canada. Most recently, Allied Track Services has acquired Bottom Line Company based in Texas and Missouri, working with Class 1's, short-line and industrial customers throughout the central and southern US. We have worked with CN and its customers for many years and are partners in ensuring safe rail operating conditions and offering supplemental rail services to our mutual customers.

Allied Track Services unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Allied Track Services also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Allies Track Services is proud of our historical relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP’s trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN’s commitment to fairness and efficiency reflected in the STB’s review of the voting trust as well as the entire transaction.

Sincerely,

Harlee Barfknecht-Zuber

Harlee Barfknecht-Zuber
Business Development, Industrial Track

cc: Parties of Record

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

As a brief overview regarding our relationship with Canadian National Railway (CN) kindly review the following:

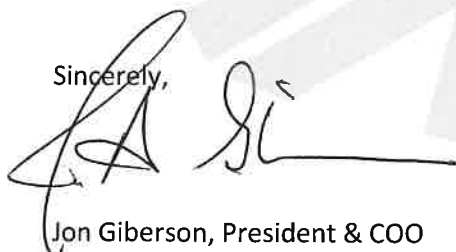
For the past ten (10) plus years American Refining Group (ARG) has supplied the CN with their zinc free diesel engine lubricating oil requirements into their USA owned affiliate railroads. More recently ARG has commenced supplying a portion of their Canadian railroad using locations with their zinc free diesel engine lubricating oil requirements totaling approximately 2 million gallons of product to CN annually.

ARG supports CN's acquisition of KCS because of the benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

As a major supplier into the railroad industry ARG supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

ARG supports CN's proposed acquisition of KCS. In the meantime should you have any questions or require additional information please do not hesitate to contact us.

Sincerely,



Jon Giberson, President & COO

cc: Parties of Record

AP International Inc.

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

AP International is a very satisfied partner-client of the Canadian National. We have been collaborating with the CN since 2006.

AP International unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, AP International also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

AP International is proud of our 15 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Francis Martel
International services manager

Francis Martel

cc: Parties of Record



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Arbec Bois d'Oeuvres Inc. have a business relationship with CN for many years. We are a large compagnie well-established in the lumber industries in Quebec Canada. 60% of the production is destined to the USA market and 5% to 10% is delivered through the KCS and KCSM.

Arbec Bois d'Oeuvres Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Arbec Bois d'Oeuvres Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Arbec Bois d'Oeuvres Inc is proud of its longstanding relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Stephane Landry

Directeur Transport & Distribution | Director Transport & Distribution

cc: Parties of Record

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Arrowhead Intermodal Services, LLC has operated as a vendor providing repair and maintenance services for Refrigerated containers within CN's terminals for over 20 plus years. Arrowhead appreciates the collaboration with CN which has allowed us to provide these services both to our mutual customers and to CN directly.

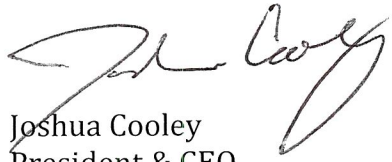
Arrowhead Intermodal unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Arrowhead Intermodal also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Arrowhead is proud of our 20 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.



Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Cooley', written over the printed name.

Joshua Cooley
President & CEO

cc: Parties of Record





Atlantic Container Line

50 Cardinal Drive • Westfield, New Jersey 07090 • Tel.: 908-518-5300

Writer's Direct Number:

Phone: (908) 518-5710

Fax: (908) 518-7326

E-mail: BMcBride@ACLCargo.com

May 3, 2021

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

**Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and
CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas
City Southern Railway Company, Gateway Eastern Railway Company, and the
Texas Mexican Railway Company**

Dear Ms. Brown:

Atlantic Container Line has been a customer of CN's for over 50 years. Our long-standing partnership via the port of Halifax serving all major inland points in North America has been one of the cornerstones of our business. CN is totally committed to their service product and we have been completely satisfied with them.

Atlantic Container Line unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Atlantic Container Line also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Atlantic Container Line is proud of our 50+ year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—

Atlantic Container Line

as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Brian McBride

Brian McBride
Vice President Logistics

cc: Gareth Hou, CN

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Atlas Oil Company is a fuel/renewables supplier to CN since 2010.

Atlas Oil Company supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Atlas Oil Company unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Atlas Oil Company also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Atlas Oil Company is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,



Clint Werth
Vice President of Supply and Logistics

cc: Parties of Record





Big Sky Rail Corp. Box 3192 Stn Main
Regina, SK S4P 3G7

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Big Sky Rail Corp is a shortline railway located in Saskatchewan Canada. CN Rail is our class 1 carrier, and we interchange with them in Saskatoon Saskatchewan. Our business is primarily comprised of bulk haulage of Agricultural and Energy products, (Grain, Fertilizer, Oil, Frac Sand, and various Storage car volumes of the same.), totaling just over 15,000 cars annually. These volumes currently ship to ports on the East and West coasts of Canada, as well as a variety of US domestic locations. We have worked closely with CN since 2009 and they have been an incredible partner to work with. CN's customer / client focus and consistent, safe and reliable rail service, has given us the ability to grow and expand our business with confidence, knowing that the CN Supply Chain is strong.

Big Sky Rail Corp unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

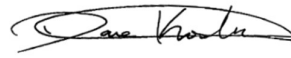
To ensure fair and transparent review of CN's voting trust, Big Sky Rail Corp also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Big Sky Rail Corp is proud of our 12 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Kent Affleck', with a stylized, sweeping flourish at the end.

Kent Affleck
Big Sky Rail Corp
Division Head; Mobil Group of Companies

A handwritten signature in black ink, appearing to read 'Dane Kostenuk', with a large, elegant loop at the beginning.

Dane Kostenuk
Big Sky Rail Corp General Manager

cc: MobilGrain



Cynthia T. Brown
Chief, Section of Administration
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395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Bluewater Regional Networks Inc. (BRNi) is a proud partner to Canadian National Railway Company. CN granted BRNi facility access in 2020, allowing us to bring diverse fibre backhaul options to an underserved and landlocked Lambton County located in southwestern Ontario, Canada. Since then, BRNi has also been supplying CN with mission critical optical wavelength transport services. BRNi delivers interconnects between major rail hubs in Canada and the US on diverse routes from that of CN's primary network to provide the highest reliability for failover redundancy.

BRNi supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. BRNi unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, BRNi also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

BRNi is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in blue ink, appearing to read "Chris Gould", is written over a horizontal line.

Chris Gould, COO
Bluewater Regional Networks Inc.

cc: Parties of Record

LES BOIS D'OEUVRE
BEAUDOIN
GAUTHIER INC.

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

BG LUMBER INC is a lumber wholesaler and producer since 30 years, we have an outstanding service with the CN with may of their yard and siding.

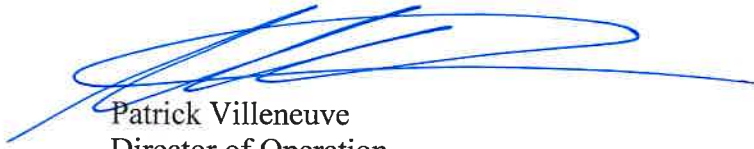
BG LUMBER INC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, BG LUMBER also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

BG LUMBER INC is proud of our 12 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

LES BOIS D'OEUVRE
**BEAUDOIN
GAUTHIER** INC.

Sincerely,



Patrick Villeneuve
Director of Operation
BG LUMBER INC.

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

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Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Buckeye Mountain is a technical service provider to the railroad industry in North America.

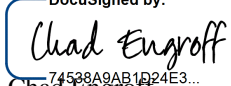
Buckeye Mountain supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Buckeye Mountain unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Buckeye Mountain also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Buckeye Mountain is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

DocuSigned by:

74538A9AB1D24E3...
Chad Engroff
Regional Sales Director



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:


Bulk Plus Logistics is a proud partner of Canadian National Railway Company who provides 3rd Party Transloading Services within several of CNR's Canadian based CargoFlo branded facilities located in Hay River, NT, Ashcroft, BC, Bienfait, SK and Winnipeg, MB. Our strong business relationship spans over 25 years and we take great pride in working collectively and collaboratively with Canadian National Railway to provide 'Best-In-Class' rail and transload services to our valued Shippers and Consignees.

Bulk Plus Logistics unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Bulk Plus Logistics also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Bulk Plus Logistics is proud of our 25-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

DocuSigned by:

0EFD2D2FB52D468...
Don Campbell
Vice President

cc: Parties of Record



Canad Inns Corporate Office
Canad Centre – 3rd Floor
930 Jefferson Avenue
Winnipeg, Manitoba R2P 1W1

T 204-697-1495
F 204-694-9427

www.canadinns.com

May 7, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Canad Inns has been providing accommodation services, meeting facilities and meal services to CN for many years and in certain areas for decades, for their management, crews and trainees.

Canad Inns supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Canad Inns supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Canad Inns also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.





Canada Inns Corporate Office

Canad Centre – 3rd Floor
930 Jefferson Avenue
Winnipeg, Manitoba R2P 1W1

T 204-697-1495

F 204-694-9427

www.canadinns.com

Canad Inns is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

CANAD INNS

Per: Dan Lussier

Title: Chief Executive Officer





The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
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395 E. Street, S.W.
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Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Canepta Enterprises LTD is shipping coal, coke and ferroalloys with the CN for several years. Our relationship with the CN and its representatives has been excellent and has helped the growth of Canepta Enterprises LTD. We intend to continue using the services of the CN for several more years.

Canepta Enterprises LTD unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Canepta Enterprises LTD also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Canepta Enterprises LTD is proud of our 50-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,
Patrick Sacco
Patrick Sacco
General Manager

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings, Surface Transportation Board
395 E. Street, S.W., Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Canworld Foods Group Ltd. is a current client of CN. We are now using their services to ship fresh & frozen pork products from Canada to the Far East (Japan, Korea and China). We have used their freight services for over a decade, and have been very satisfied with their service and customer relations.

Canworld Foods unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Canworld Foods also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Canworld Foods is proud of our 10 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Costa".

Michael Costa
Canworld Foods Group Ltd.

cc: Parties of Record



CARNIVAL

INTERNATIONAL TRADING LTD.

#410 - 4538 Kingsway, Burnaby, B.C. Canada V5H 4T9

Tel: 604-325-8853

Fax: 604-325-8854

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Carnival International Trading Ltd. is a company that deals with importing goods from China into the North American market. Our dealings with CN have been primarily in the transportation of goods from mainly Asia to North America. We have been in business with CN for many years now and been extremely satisfied with the competitiveness and professionalism of the company and its contacts.

Carnival International Trading Ltd. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

As our business continues to grow to satisfy the continuous needs of the growing market, we look forward to seeing the better business opportunities that a combination of CN and KCS could provide to us. We have noticed an increasing demand with regards to products that North America in general requires and with more available avenues of transportation, be able to provide this growing market.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of machinery parts from China to North America.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Carnival International Trading Ltd. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Carnival International Trading Ltd. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Carnival International Trading Ltd. is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read 'Garth Liu', with a stylized flourish at the end.

Garth Liu
Manager

cc: Parties of Record



May 5, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation,
and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the
Kansas City Southern Railway Company, Gateway Eastern Railway Company,
and the Texas Mexican Railway Company

Dear Ms. Brown:

Ceres Terminals Holdings (CTH) is one of two owners of New Orleans Terminals, a container port terminal operator. We work closely with the CN to expedite the import and export of international containers through the Port of New Orleans. Through the many years of working with the CN, we are proud of what has been accomplished and have developed a strong working relationship built on operational capabilities.

CTH unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, CTH also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.



CTH is proud of our 20-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Craig Mygatt', written over a light gray background.

Craig Mygatt
CEO
Ceres Terminals Holdings

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

CloudOps Inc. has been a service provider to CN for over 9 years and has been delivering cloud and DevOps services as well as advisory and best practices consulting.

CloudOps Inc. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. CloudOps Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, CloudOps Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

CloudOps Inc. is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Marc Paré
Chief Commercial Officer




A handwritten signature in black ink, appearing to read 'MP', with a stylized flourish at the end.

cc: Parties of Record

Signature Certificate

Document Ref.: 4ZNTG-J3JVK-Y5UJI-7VT7R

Document signed by:

	<p>Marc Pare Verified E-mail: mpare@cloudops.com</p>	 
<p>IP: 104.163.187.32 Date: 10 May 2021 15:28:48 UTC</p>		

Document completed by all parties on:
10 May 2021 15:28:48 UTC

Page 1 of 1



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COMMUNICATIONS TRANSCRIPT

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Communications Transcript is CN's trusted provider of language services for more than 25 years.

Communications Transcript supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Communications Transcript unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Communications Transcript also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Communications Transcript is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Charles Lesperance, CEO

cc: Parties of Record

1525, rue Sherbrooke Ouest
Montréal (Québec) H3G 1L7
Téléphone : 514 874.9134 Sans frais : 1 888 974.9134



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Computer Connection of CNY, Inc (CCNYTech) has been a supplier of IT hardware and support services to CN railway since 2009.

Computer Connection of CNY, Inc (CCNYTech) supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Computer Connection of CNY, Inc (CCNYTech) unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Computer Connection of CNY, Inc (CCNYTech) also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Computer Connection of CNY, Inc (CCNYTech) is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,
Tricia Shauger
COO Computer Connection of CNY, Inc (CCNYTech)

A handwritten signature in blue ink that reads "Tricia C. Shauger". The signature is written in a cursive style with a large, stylized "C" for the middle initial.



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Contour Logistics is customer of CN. They provide an excellent, reliable, service moving freight for us at Contour. With their attention to specific requirements and their care for the success of each shipment, we use CN with great trust and pride in our daily operations.

Contour Logistics unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Contour Logistics also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Contour Logistics is proud of our 3 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "JO", is positioned below the "Sincerely," text.

John O'Neil
President

cc: Parties of Record



中远海运集运 (北美) 有限公司
COSCO SHIPPING Lines (North America) Inc.

May 6, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

COSCO SHIPPING Lines (North America) Inc. ("CSLNA" or "COSCO SHIPPING Lines") has been a strategic partner of Canadian National Railway ("CN") for several years in the assistance and movement of our international customers cargo throughout North America.

CSLNA supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, CSLNA also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

COSCO SHIPPING Lines (North America) Inc. is proud of our long history and relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.



中远海运集运（北美）有限公司
COSCO SHIPPING Lines (North America) Inc.

Sincerely,

A handwritten signature in black ink, appearing to read "HE Qin", written over a horizontal line.

HE Qin
General Manager
COSCO SHIPPING Lines (North America) Inc.



DeerGarden Resources Ltd., Suite 510, 634-6th Ave SW Calgary T2P 0S4
Tel: 1 403 264 1400 Fax: 1 403 264 1477 Website: www.dg-resources.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

DeerGarden Resources Ltd. has been cooperating with CN Rail and CNWW since early 2017 for rail/ocean transportation of non-hazardous cargos mostly in Canada and occasionally in the States. We ship crude bitumen and other bulk liquids such as canola oil, orange juice and vinegar through sea containers and potentially railcars south to GOM where KCS rail dominated.

We are initializing the grain & hay transportation as well through the central west USA too. The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

DeerGarden Resources Ltd. unequivocally supports the approvals of CN's voting trust. We believe CN's proposed voting trust benefits both KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.




DeerGarden Resources Ltd., Suite 510, 634-6th Ave SW Calgary T2P 0S4
Tel: 1 403 264 1400 Fax: 1 403 264 1477 Website: www.dg-resources.com

To ensure fair and transparent review of CN's Voting trust, DeerGarden Resources Ltd. also support CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and the review includes a brief public comment period as such a review would ensure a level playing field for the fair bids.

Deergarden is proud of our five-year relationship with CN and do appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust – as well as their request that the STB review their voting trust concurrently with its review of the CP's trust with a period for public comment – demonstrates clearly the customer – focused approach to business that CN has demonstrated since the inception of our relationship. We believe that a combination of CN and KCS would help us to market southward to the States. As known in the past five-year's cooperation with CN Rail & CNWW, the CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

DeerGarden Resources Ltd. is looking forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Frank F. Yu
Chief Executive Officer
DeerGarden Resources Ltd.
Suite 510, 634-6th Ave SW Calgary
AB, Canada T2P 0S4

CC: Blessing Logistics Ltd.

CC: DG-Martin Oilfield Inc.



Detroit Bulk Storage, Inc.

Post Office Box 600
Marine City, Michigan 48039

Phone: 313.841.7470
Fax: 313.841.7471

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Detroit Bulk is an aggregate supply chain provider to the US infrastructure. Detroit Bulk's relationship with CN is strong and we have integrated them into our transportation planning and multimodal services within the Upper Midwest. Over the many years of our relationship Detroit Bulk has relied on CN for superior service which exceeds our expectations. CN's service commitment is a standard that we compare others to. Their focus on understanding our business and transportation requirements is why we are a success with our supply chain requirements.

Detroit Bulk unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Detroit Bulk also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Detroit Bulk is proud of our 12-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—



Detroit Bulk Storage, Inc.

Post Office Box 600
Marine City, Michigan 48039

Phone: 313.841.7470
Fax: 313.841.7471

demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink, appearing to read "Noel Frye", is written over a faint, circular, light-blue watermark that matches the company logo.

Noel Frye

President



250-4299 Canada Way
Burnaby, BC, Canada
V5G 1H3

T 604-597-5060
F 604-597-4933

900-970 Lawrence Ave W.
Toronto, ON, Canada
M6A 3B6

T 416-519-1766
F 416-782-1935

May 6, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

DG Global Inc is one of Canada's largest containerized exporters of grain, pulses, and oilseeds with origination points throughout Canada and the United States. In Canada, virtually 95% of our container traffic is handled with CN Rail and they have been instrumental in helping us grow our business year over year. In 2020, DG Global has made a major inroad into sourcing grain in the state of Kansas and Missouri.

DG Global Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, DG Global Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

DG Global Inc is proud of our 16-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Mike Allaire
Director-Western Canada

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation,
and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the
Kansas City Southern Railway Company, Gateway Eastern Railway
Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

DICEX INTERNATIONAL INC., subsidiary of the DICEX GROUP, is a close provider of Customs Services for the Canadian National Railway and the Kansas City Southern Railway.

DICEX INTERNATIONAL INC. is specialized in the transborder operations from and into Mexico from U.S.A. and Canada like direct exportations/importations (southbound), T3 bonds, temporary importations of double stack containers and chassis..... This service has been provided for 6 years at least showing a steady grow of this commerce interchange allowing a more competitive environment for the region.

DICEX INTERNATIONAL INC. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, DICEX INTERNATIONAL INC. also supports CN's request that the STB review CN's voting trust agreement

Trade Made Easy

EC



Integral Trade



simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

DICEX INTERNATIONAL INC. is proud of our 6 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

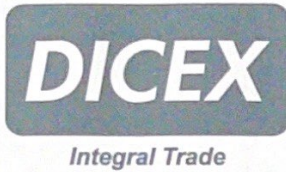
Sincerely,

A handwritten signature in blue ink, appearing to read "Eduardo Cantú".

DICEX INTERNATIONAL INC.
Eduardo Cantú
CEO
12110 Sara Road,
Killam Industrial Park , 78045
T. (956) 764 2900

cc: Eduardo Cantu (CEO DICEX GROUP)

Trade Made Easy



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and
CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas
City Southern Railway Company, Gateway Eastern Railway Company, and the
Texas Mexican Railway Company

Dear Ms. Brown:

DICEX LOGISTICA S.A. de C.V. subsidiary of the DICEX GROUP, is a close provider of Customs Services for the Canadian National Railway and the Kansas City Southern Railway.

DICEX LOGISTICA S.A. C.V. is specialized in warehousing and distribution in Mexico and USA and Canada. Being in a close relationship by our customs broker entities with the CN and KCS has helped us to provide new solution scenarios to our customers in Mexico using the intermodal services. In the past the main issues with the services was the lack of empty containers for northbound shipments but we know that the CN has been increasing the capacity of empty containers in order to fulfill the current needs. Right now there are customers struggling with empty capacity to export products via OTR and even paying round trips in order to guarantee enough empty equipment.

We foresee a tremendous opportunity on the northbound shipments from Mexico to USA and Canada and we know that having an innovative and reliable solution as it is the intermodal the future growth of the business is granted.

Trade Made Easy



DICEX LOGISTICA, S.A. de C.V. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, DICEX LOGISTICA, S.A. de C.V. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

DICEX LOGISTICA, S.A. de C.V. is proud of our 6 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

DICEX LOGISTICA S.A. de C.V.
Alejandro Cortinas
Director
Belisario Domiguez 2376
Monterrey N.L. Mexico
64060
T. +52 (81) 5000 8900

ccp: Eduardo Cantu (CEO DICEX GROUP)

Trade Made Easy



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Directright is a customer of CN shipping across Canada for our valued customers.

Directright unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Directright also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Directright is proud of our 20 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "John Farrugia", written over a horizontal line.

John Farrugia VP Operations

cc: Parties of Record



Divine & David inc.
13518 141A Avenue. Edmonton.T6V 1W5.
Website: divineanddavid.com
Email: info@divineanddavid.com

May 5, 2021.

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Divine & David Inc, as a General Contracting company has been using Canadian National Railway (CN) over the years to meet our shipping / freight needs of construction materials such as railway granite/ ballast aggregate material in Canada.

Divine & David Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Divine & David Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Divine & David Inc is proud of our 3 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period

for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

cc: Parties of Record



Sincerely,
Rotimi Adekanmbi
General Manager,
Divine & David Inc.
Tel: 780 975 7861
Email: rotimi.adekanmbi@divineanddavid.com



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Etimine USA has a strong relationship with Canadian Railway Company ["CN"] which it utilizes to facilitate the transportation, from the U.S. to Canada, of boron minerals that are essential to various industries. We have found our relationship with CN to be very helpful to the sustainability and profitability of our operations.

Etimine USA unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Etimine USA also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Etimine USA is proud of our relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink, appearing to read "Haluk Gani", followed by a period.

Haluk Gani
President and CEO, Etimine USA Inc.

cc: Parties of Record

FOREMOST

International, Ltd.

5970 Chedworth Way, Unit B
Mississauga, Ontario, Canada L5R 4G5
P 905.507.2005 T 888.256.7551
F 905.507.2006

www.foremostgroups.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

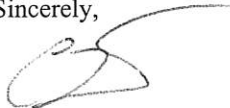
Foremost International Ltd. is a customer of CNWW. CN is our freight forwarder and has been handling our containers from China for the last 9 years.

Foremost unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

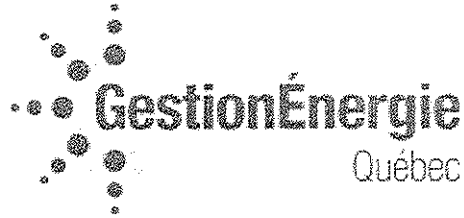
To ensure fair and transparent review of CN's voting trust, Foremost also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Foremost is proud of our 9 years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Cuc Quach
SVP Finance & Admin.



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Gestion Énergie Québec is a propane wholesaler who has been doing business with CN for over 16 years across North America.

Gestion Énergie Québec unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Gestion Énergie Québec also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Gestion Énergie Québec is proud of our 16 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Patrice Breton
General Manager

cc: Parties of Record



May 9, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Hallcon Corporation has been a transportation services provider to CN for over 20 years in the US and Canada. We provide 24/7/365 on-demand transportation to reposition train crew members and keep trains moving efficiently through their network.

Hallcon Corporation supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring, including faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Hallcon Corporation supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Hallcon Corporation also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Sincerely,

John R. Stoiber
President & CEO

cc: Parties of Record

Heritage Marine



P.O. Box 21
Knife River, MN 55609
(218) 590-0682

E-mail: heritagemarine@frontiernet.net
Mike Ojard ~ Owner

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Heritage Marine provides tug and towing services on the Great Lakes. Heritage Marine has a partnership that goes back many years with CN, and they are a vital multimodal transportation supply chain provider. Heritage Marine has a partnership that goes back many years with CN, and they are a vital multimodal transportation supply chain provider.

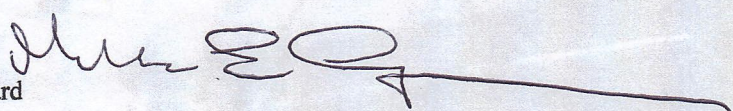
Heritage Marine's relationship with CN is strong and we are integrated with them as a viable business partner benefitting both of our companies as well as CN's customers. CN's service commitment is a standard that the industry should be compared to. Their focus on understanding our business and transportation requirements is why we are a success with our supply chain requirements.

Heritage Marine unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Heritage Marine also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Heritage Marine is proud of our multi-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,


Michael Ojard
President

Herzog Railroad Services, Inc.
700 S Riverside Road • St. Joseph, MO 64507
816-233-9002 • www.hertzog.com

HERZOG

May 5, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown,

The Herzog Companies provide maintenance of way / material handling services for all the Class 1 railroads utilizing our technologically advanced specialized equipment fleet.

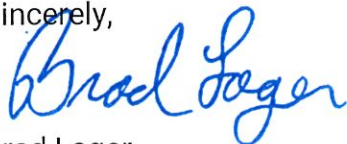
Herzog believes that a strategic acquisition of KCS has the potential of delivering superior benefits to North-South trade through faster, safer, cleaner and more direct services.

We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

In order to ensure a level playing field for both bids, Herzog believes that the STB should review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period.

Herzog is confident in and strongly supports the proposed acquisition of KCS and we look forward to seeing the premier 21st century railway come to life.

Sincerely,



Brad Lager
President & CEO



101 S. King Street • Gloucester City, NJ 08030
Tel: (856) 742-3000
Fax: (856) 742-3291
www.holtlogistics.com

May 7, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Holt Logistics Corp. provides logistics, technology and administrative services for client companies involved in the supply chain industry. CN is a strategic partner, providing a cold chain solution allowing refrigerated cargos moving through the Port of Philadelphia from all over the world to distribute throughout Canada.

Holt Logistics Corp. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Holt Logistics Corp. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Holt Logistics Corp., for itself and on behalf of its client companies, is proud of our five (5) year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric T. Holt", written over a horizontal line.

Eric T. Holt
Chief Commercial Officer

cc: Parties of Record

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

10th May 2021

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown

Further to our letter of support dated 25th April 2021, Hutchison Ports unequivocally supports approval of CN's voting trust.

We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers from CN and CP.

Yours sincerely



Clemence Cheng

Executive Director

Hutchison Port Holdings



IAT INTERNATIONAL, INC

555 E. MAIN ST, SUITE 1101
NORFOLK, VIRGINIA 23510 USA
<http://www.IATint.com>

TEL: (757) 622-7239
FAX: (757) 622-0893
IAT@IATint.com

May 10, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries – Control – Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

IAT International Inc. (IAT) is a steel rail supplier to Canadian National (CN) for over 20 years. Over that time, we have worked as a partner with CN and can attest that the company is driven to provide superior service with safety as its number one priority.

IAT International supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. IAT International unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, IAT International also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

IAT International is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Best regards,


IAT INTERNATIONAL, INC.

Avraham Ashkenazi
President, IAT International Inc.



Intermobil Box 3192 Stn Main
Regina, SK S4P 3G7

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Intermobil is a privately operated intermodal and container-handling terminal, located in Regina, Saskatchewan. We provide Southern Saskatchewan access to markets worldwide, through out single service provider CN. CN's access to a wide variety of Steamship lines has opened many new opportunities, not only for our region, but also for the originating parties of these containerized products. We appreciate the CN team and their willingness to work together with us as industry partners, to ensure out supply chain is strong and complete.

Intermobil unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Intermobil also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Intermobil is proud of our 5 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Kent Affleck".

Kent Affleck
Division Head; Mobil Group of Companies

A handwritten signature in blue ink, appearing to read "Jon Stricker".

Jon Stricker
Intermobil Terminal Manager

cc: MobilGrain



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Iron Road Software & Simulation Inc is a software and consulting services provider for CN for 10 years.

Iron Road Software & Simulation Inc supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Iron Road Software & Simulation Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Iron Road Software & Simulation Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Iron Road Software & Simulation Inc is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

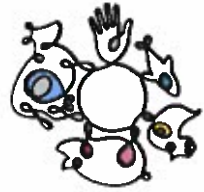
Sincerely,

Nikola Rank

Nikola Rank
President

cc: Parties of Record

Jefo Nutrition Inc.
5020 Avenue Jefo, C.P. 325
Saint-Hyacinthe, Québec
Canada, J2S 7B6
T 450 799 2000
F 450 778 1338



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Jefo Nutrition Inc is Canadian leader for animal feeds industry. Both our domestic and international supply chain command a large and growing part of rail solutions.

Among our important logistics partners, CN is largely involved and support our development. While the North America continental rail network integration is far from supporting the XXIst century objectives to environmental and cost sustainability in goods transport.

Jefo Nutrition Inc supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Our USA trade includes large volume supplies by full waggons. They are strategic to continuously serve our production. We see an even larger opportunity into our sales development in USA with an integrated rail network able to deliver USA customers through multimodal solutions.

La vie, en plus facile

Jefo Nutrition Inc.
5020 Avenue Jefo, C.P. 325
Saint-Hyacinthe, Québec
Canada, J2S 7B6
T 450 799 2000
F 450 778 1338



Among our rail transport projects we aim to export by rail to Mexico instead of road, and be able to ship by rail containers via USA Gulf Ports we export to Central and South America.

Carbon footprint is important for us as well. While we have to do our part, we cannot only act alone. Both Canadian federal administrations and companies operating in Canada and USA must remain attentive to the overall coherence of sustainable policies that have to be initiated to match the going green challenges that are committed by our government at domestic and international levels.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

To ensure fair and transparent review of CN's voting trust, Jefo Nutrition Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Jefo Nutrition Inc is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life. NOW it's really the time the Canadian contribution to reduce CO2 footprint becomes more visible and more connected to our daily life, strategy, goodwill based on merging existing solutions.

Sincerely,

Mr. Frédéric Houdoyer
Operations Director
Jefo Nutrition Inc .

La vie, en plus facile

JNL Industrial Supply Ltd.

Unit 2, 1008 – 17 Avenue
Nisku, AB, Canada T9E 0G5
Phone: (587)938-1688
Email: peter.ju@jnlsupply.com

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

JNL Industrial Supply Ltd has been dealing with CN World Wide for over 4 years. We are very happy and grateful with the shipping services provided.

JNL Industrial Supply Ltd supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

We can imagine with CN-KCS railway, we could expand our market to US and Mexico area from Canada with your strong support.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless

transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of the goods from Edmonton to Mexico.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. JNL Industrial Supply Ltd unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, JNL Industrial Supply Ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

JNL Industrial Supply Ltd is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,


Peter Ju
General Manager

cc: Parties of Record

JRB Strategic Consulting

113, Windmill Ave.
Pointe-Claire (Québec) H9R 5B4
514-232-4758

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

JRB Strategic Consulting has been providing communications support to CN for 10 years.

JRB Strategic Consulting supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. JRB Strategic Consulting unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair and informed decision when choosing between the competing offers. The voting trust would also shield shareholders from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a transparent review of CN's voting trust, JRB Strategic Consulting also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the two bids.

JRB Strategic Consulting is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come into being soon.

Sincerely,



Russell Buche
Founder and President
JRB Strategic Consulting

cc: Parties of Record



Last Mountain Railway Box 3192 Stn Main
Regina, SK S4P 3G7

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

**Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail
Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway
Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company**

Dear Ms. Brown:

Last Mountain Railway is a shortline railway located in Saskatchewan Canada. CN Rail is our class 1 carrier, and we interchange with them in Davidson Saskatchewan. Our business is primarily comprised of Bulk haulage of Agricultural (Grain, Fertilizer, and various Storage car volumes), totaling over 3,000 cars annually. We work closely with CN Rail since 2009.

Last Mountain Railway unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Last Mountain Railway also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Last Mountain Railway is proud of our 12 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Kent Affleck
Last Mountain Railway
Division Head; Mobil Group of Companies

Dane Kostenuk
Last Mountain Railway General Manager

cc: MobilGrain



LEE-POTTER
S.E.N.C.

Engineering & I.T. Consulting

John C. Lee, President

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Lee-Potter S.E.N.C is a Canadian limited partnership currently providing Professional Engineering consulting services to the Canadian National Railway Company (CN) in the fields of telecommunications, tower asset management and technical strategy. We have been engaged by CN since May of 2020.

Lee-Potter S.E.N.C. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Lee Potter S.E.N.C. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Lee-Potter S.E.N.C. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Lee-Potter S.E.N.C. is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

John C. Lee, P.Eng.,
President, Lee-Potter S.E.N.C.



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Lilee Systems is a key supplier for CN's PTC and communication hardware and software since 2013

Lilee Systems supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Lilee Systems unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Lilee Systems also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Lilee Systems is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in blue ink, appearing to read "Yale Lee", with a stylized flourish at the end.

Yale Lee, VP of Technology

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown,

LOGIBEL is a storage and transshipment company located in Quebec (4545, Villeneuve Street, Lac-Mégantic (Qc) G6B 2C2, CANADA, and 250, rue Damase-Breton, Saint-Lambert-de-Lauzon (Qc) G0S 2W0, CANADA). We have a long date business relationship with CN as a customer. LOGIBEL uses the CN's services in many ways, such as transportation of raw materiel related to steel, from North Carolina and Texas to our new transshipment center in Saint-Lambert-de-Lauzon, near Quebec City. Soon, we will start to import plastics as raw materiel for our customers, from different US markets.

LOGIBEL unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, LOGIBEL also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

LOGIBEL is proud of our 13 years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

BÉLAND AUDET
LOGIBEL's General Manager

cc: Parties of Record

ESTRIE
4545, rue Villeneuve
Lac-Mégantic (Qc)
G6B 2C2

BEAUCE
250, rue Damase-Breton
Saint-Lambert-de-Lauzon (Qc)
G0S 2W0



May 3, 2021

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Maritime-Ontario Freight Lines Limited is a privately owned Canadian Company. For over 50 years, M-O has been a leader in the transportation industry, moving product across Canada via road & Intermodal solutions, with a reputation for innovation and service excellence. Maritime-Ontario has been proud to partner with CN for over 30 years. We are more than pleased with the level of service and collaboration that our partnership with CN brings to us each day.

Maritime-Ontario unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Maritime-Ontario also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Maritime-Ontario is proud of our over 30 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated

since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Chris Walker
President



MEDITERRANEAN SHIPPING COMPANY

Mediterranean Shipping Company (Canada) Inc.
2810 Matheson Boulevard East
Suite 200, Mississauga, Ontario
L4W 4X7, Canada

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Mediterranean Shipping Company (MSC) is a world leading shipping and Logistics Company with a global network of 524 offices in 155 countries with 100,000 employees. Our fleet of 570 vessels carries 21.5 million twenty-foot equivalent units (TEU) annually into 500 ports of call. MSC transports over 800,000 units (TEU) per year on CN. Rail is an integral part of MSC's supply chain connect goods across North America.

Mediterranean Shipping Company Canada Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Mediterranean Shipping Company Canada Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Mediterranean Shipping Company Canada Inc is proud of our 20 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Chris Fournier', with a long horizontal flourish extending to the right.

Chris Fournier
Chief Operating Officer
MSC MEDITERRANEAN SHIPPING COMPANY (CANADA) INC.

cc: Parties of Record

MEDITERRANEAN SHIPPING COMPANY (CANADA) INC.

2810 Matheson Boulevard East - Suite 200, Mississauga, Ontario, L4W 4X7, Canada www.msc.com



86, rue Sainte-Anne, Suite 200
Sainte-Anne-de-Bellevue, Québec
Canada H9X 1L8
Tel: (514) 457-4321 Fax: (514) 457-4147
www.midatlanticminerals.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Midatlantic Minerals Inc is working with CN towards switching some of our shipments from truck to rail.

We support approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, we also support CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

We are proud of our relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Dana J Smith
President

cc: Parties of Record



MobilEx Terminal Box 3192 Stn Main
Regina, SK S4P 3G7

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

MobilEx Terminal is a bulk ship loading facility, located in Thunder bay, Ontario. We handle all types of Agricultural commodities for export, including potash, lentils, Durum Wheat, Milling Wheat, peas, and Canola. Our facility is a direct hit terminal, outfitted with a loop tract for continues train to vessel loading. CN Rail is our class 1 interchange partner, with which we communicate and coordinate all inbound and outbound unit train traffic. We have owned and operated this terminal since 2013 and appreciate the collaborative approach Cn has taken with us, a customer, which in turn has opened new opportunities for significant increase volumes and 2021 and beyond.

MobilEx Terminal unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, MobilEx Terminal also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

MobilEx Terminal is proud of our 8 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Kent Affleck".

Kent Affleck
Division Head; Mobil Group of Companies

A handwritten signature in black ink, appearing to read "Trevor Pennell".

Trevor Pennell
MobilEx Terminal Manager

cc: MobilGrain



MONTSHIP INC.

D. Brian McDonald
*President and
Chief Executive Officer*

Montship Inc.
Suite 400, West Tower
2700 Matheson Blvd. East
Mississauga, Ontario
L4W 4V9

Tel.: 905.629.5904
bmcdonald@montship.ca

May 4th, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Montship Inc, established in 1925, is a full service shipping agency with offices across Canada, and in the U.S. (Treatmont Logistics USA). Our focus is on global, and North American supply chains, involving all modes of transport. Our history with CN goes back almost to our inception, and we are proud of the work we have done together to serve our North American and international customers. As a door-to-door service provider we rely heavily on the rail infrastructure to move our customers' goods to market. CN Rail has not only been a top of class rail provider, but just as importantly a safety and environmentally focused operator. These qualities are important to us, and the customers we serve. As our North American footprint grows, especially in the US and Mexican markets, having a reliable railway to connect these 3 countries is of critical importance. Direct rail service connectivity will enhance our current coverage and open new markets.

As such, Montship Inc. (and our subsidiaries) is pleased to endorse CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Montship Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Montship Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Montship Inc. is proud of our 95 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Brian McDonald
President and CEO

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

New World Fuel, S.A. de C.V., has been a client of CN using the Alberta Canada terminal to our customers with terminals in Mexico

New World Fuel, S.A. de C.V., unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, New World Fuel, S.A. de C.V., also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

New World Fuel, S.A. de C.V., is proud of our five-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink, appearing to be "New World Fuel", is written over a horizontal line. The signature is stylized and cursive.

New World Fuel, S.A. de C.V.



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

New World Global, LLC has been a client of CN using the Alberta Canada terminal to our customers with terminals in Mexico

New World Global, LLC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, New World Global, LLC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

New World Global, LLC is proud of our six-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in purple ink, appearing to be "S. Brown", written over a horizontal line.

New World Global, LLC



North America RHQs 8730
Stony Point Parkway Suite
400

Richmond, Virginia 23235
www.one-line.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Ocean Network Express (ONE) is global ocean container transportation company that utilizes intermodal rail services to transport ocean containers for both import cargo and export cargo to/from the US, Canada and Mexico. ONE relies on the CN and KCS railroad networks and services to connect North America to global markets in Asia, Europe, Africa and South America.

Ocean Network Express (ONE) unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust Ocean Network Express (ONE) also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Ocean Network Express (ONE) is proud of our longstanding relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Ronnie Armstrong".

Ronnie Armstrong
Vice President, Inland Operations

cc: Gareth Hou, CN



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

OCR Canada is a strong supplier for CN in which we provide:

- Hardware mobile devices, tablets, Vehicle Mount Units & accessories
 - o Zebra Technologies
 - o Psion Technologies
 - o Handheld Group
 - o Apple
 - o Samsung
- other related IT equipment
 - o Mounts – RAM
 - o Rugged and non-rugged Keyboards
 - o Power supplies
 - o Cables (power, communication, USB)
- Consumables
 - o Batteries
 - o Holsters
 - o Labels/Media/Paper
 - o RFID Tags
- WIFI expertise
 - o Site Survey Analysis
 - o Rogue Detection services
- Installation services
 - o Installation of wireless access points
 - o Running of network cabling
 - o Onsite Services
- Managed services
 - o Tech support
 - o MDM- Mobile Device Management
 - o Break Fix services

OCR Canada supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. OCR Canada unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, OCR Canada also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

OCR Canada is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,



Tony Mastrangeli
Sr. Vice President & GM, OCR Canada
M: 647-459-0515 W: www.ocr.ca

cc: Parties of Record



Pacrim Steel ULC
PO Box 36063, Lakeview Post Office,
Calgary, AB T3E 7C6

Calgary Phone: 403-234-8227
Calgary Fax: 403-234-8228
USA Phone: 425-452-9988
USA Fax: 425-746-2106

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Pacrim Steel ULC(Pacrim) Ships thousands containers with CN in the past 15 years, and will keep this long term relationship in the future.

Pacrim supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Pacrim's pipe and equipment movement all over the world rely on efficient and safe services of rails and shipping lines under multi-mode transportation.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments on OCTG from Asian countries to Canada and US.

- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Pacrim unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Pacrim also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Pacrim is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Sunny Duan
Procurement Manager



5.3.2021

cc: Parties of Record

PEHLER OIL LLC

Farm • Residential • Commercial Fuels • Lubricants

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Pehler Oil, LLC has been doing business with CN since 2008. We are a fuel supplier that does Direct to locomotive fueling. Our priority has always been to fill locomotives in a safe and timely manner. CN's commitment to safety and communication has helped us achieve this goal. We have had an excellent business relationship with CN and look forward to doing business for years to come.

Pehler Oil, LLC supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Pehler Oil, LLC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Pehler Oil, LLC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Pehler Oil, LLC is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,



Bruce A. Speltz - Owner

cc: Parties of Record



25 ch. Gaspésie Rd. | Box 39
Hearst ON P0L 1N0
844 362-4523 ☎
705 362-7360 📠
www.pepco.ca 🌐

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Pepco has been a supplier for CN for over 35 years. We are proud to serve CN in the provinces of Ontario and Quebec with fuels, lubricants, industrial supplies, road transportation services and rail car transloading services.

Pepco supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Pepco unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Pepco also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Pepco is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A blue ink signature of Luc Pepin, consisting of stylized initials and a surname.

Luc Pepin

President & CEO

Pickands Mather



Pickands Mather Group
9717 Chillicothe Road
Kirtland, Ohio 44094
Telephone 440-256-7623
Facsimile 440-256-1998
Email sfb@pmcoal.com

May 11, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The primary function of our company, Pickands Mather Group, is to manage supply chains for clients who move large quantities of bulk materials as a necessity of their business models. Additionally, we collect data on each of those movements that we manage in addition to collecting data on other, related movements. In this role, we work with a number of predominately eastern US and Canadian rail carriers, as well as trucking carriers, barge lines, and vessel companies operating oth the Great Lakes. We work closely with the CN on the delivery and inventory management of material controlled by a major integrated steel producer.

PM unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, PM also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

PM is proud of our long standing relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Yours very truly,

cc: Parties of Record



PO BOX 599, CHESTERTON IN 46304
800-245-6457

May 11, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Pinkerton Oil Company, Inc. is a wholesale fuel supplier and has had an active business relationship with CN for the past 6 years. We provide CN fuel direct to locomotive and to storage tanks at their various yards. We currently have a 5-year contract with CN.

Pinkerton Oil Company, Inc. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Pinkerton Oil Company, Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Pinkerton Oil Company, Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Pinkerton Oil Company, Inc. is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Jim Ford
General Manager



May 5th, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

PiVAL International is a full-service Supply Chain company offering Warehousing & Transportation Solutions to our customer base since 2003. Based out of Montreal QC, PiVAL operates 5 Distribution Centers across Canada with over 1.3M square feet of capacity. Our Lachine QC and Oshawa ON are connected to CN Rail and we have been partners with CN since 2008.

PiVAL International unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, **PiVAL International** also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

PiVAL International is proud of our 15+ year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—clearly demonstrates the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction. We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-

KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Over the past 10 years, PiVAL supported the General Motors supply chain in Oshawa bringing automotive parts from Mexico by rail utilizing the KCS connection through Jackson MS. Our international customers also benefit from Intermodal advantages of shipping to Mexico with the CN / KCS connection. Over the years, PiVAL has received over 10,000 carloads over this connection supporting the North American supply chain.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of Automotive parts from Mexico to Canada.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

PiVAL International is confident in and strongly supports CN's proposed acquisition of KCS for all the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Jon Chiniborch
Vice-President – Sales & Marketing
Montreal, QC, 514-918-8146



Partners in Value Added Logistics!



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Purely Canada Foods is a grain and special crop exporter with several CN served facilities. We currently move a lot of canary seed into Mexico via KCS into Laredo, Texas from our facilities in Kindersley and St. Gregor, SK.

Purely Canada Foods unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Purely Canada Foods also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Purely Canada Foods is proud of our relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Purely Canada Foods
Logistics Manager

cc: Parties of Record



April 21st, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Object: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and C.N.'s Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown,

The Québec Port Authority (QPA) is one of Canada's five largest port gateways handling over 28 million tons of cargo annually. It is, in fact, the last deep-water port on the St-Lawrence and is a strategic partner to a significant portion of American business using the seaway to reach the world.

CN is the main rail operator at the Port of Québec and serves all sectors of our marine community. More significantly, CN is now a partner in a joint venture to develop a new container terminal at the Port of Québec that will create a new and integrated North American supply chain for intermodal goods. In light of this close and interconnected relationship, QPA fully supports C.N.'s acquisition of Kansas City Southern (KCS) because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade. This would significantly help our customers gain superior access to new markets.

We believe that a combination of C.N. and KCS would help our operators at the Port of Québec gain greater penetration of the North American marketplace and be more competitive. But also, in the opposing direction, QPA believes that existing KCS customers would benefit from direct access to the Port of Québec to enhance their competitiveness using the C.N. network to reach our installations.

As a major Canadian port, our operators are quite diversified and handle multiple cargos in dry bulk, liquid bulk and general cargo coming from or going to approximately 50 countries every year. For example, we transship iron ore for the U.S. market, export grain and agribulk products worldwide, receive petroleum products and chemical products, fertilizers, cement, and other by-products, and many more. All products and commodities have different logistical requirements and need good access to a rail network to complement marine services. For the majority of the cargo handled at the Port of Québec, rail service is a basic and essential complement to a fully integrated supply chain, and a combined CN-KCS network would provide significant benefits to the system.

The combined company would create a network with enhanced end-to-end single-owner, single-operator service, which will result in a faster, safer and more economical rail option for our customers. We currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail network will provide seamless transportation and service to the Port of Québec that would not be available through any alternative KCS combination with any other rail operator.

For example:

- A combined CN-KCS will improve the North American Transportation Network and create a true USMCA railway;
- Create new market reach (expand market options) for both sourcing of inbound and outbound opportunities;
- The merger will provide seamless North-South connectivity, which helps further integrate North American supply chains and then benefit the user of the Port;
- Seamless operation equals speed for the customer – for service, customer service, billing, customs, notifications, one logistic platform.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. QPA unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, QPA also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

QPA is confident in and strongly supports C.N.'s proposed acquisition of KCS for all the reasons stated above. We hope to see the premier 21st-century railway come to life.

Sincerely,



Mario Girard,
President and CEO

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

R. J. Corman Railroad Group has been a supplier for Canadian National for over 20 years. Some of the notable services that we provide CN include derailment services, storm response, railroad construction services and signaling work. R. J. Corman supports CN's acquisition of KCS because a CN-KCS railway would offer faster, safer, cleaner, and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. R. J. Corman unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, R. J. Corman also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

R. J. Corman is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Edward Quinn
President & CEO

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and
CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City
Southern Railway Company, Gateway Eastern Railway Company, and the Texas
Mexican Railway Company

Dear Ms. Brown:

My name is Randy Bennett, COO of Rail Logix Holdings, LLC headquartered in Houston, Texas. Rail Logix is a privately-owned rail yard operator specializing in storage, handling and switching of railcars for users in the petrochemical, energy, agricultural and logistic industries. Rail Logix combines world-class railcar handling, switching and staging services with augmented services such as railcar cleaning maintenance, and transloading. Designed for maximum efficiency, the Rail Logix's rail yards provide reliable, on-demand release of its user's railcars to interchange with Class 1 carriers in a safe and economical manner.

Strategically located in both Texas and Louisiana, Rail Logix is poised to become the premier provider of railcar storage and handling solutions in the Gulf Coast region and beyond. With exciting new opportunities on the horizon, Rail Logix looks to continue its tradition of service excellence and commitment to safety while surpassing expectations as a conscientious and responsible neighbor in the communities in service.

Rail Logix unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Rail Logix also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed

voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Rail Logix appreciates CN's outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly their customer-focused approach to business. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Randy Bennett

Chief Operating Officer

Rail Logix

cc: Rail Logix, LP
Rail Logix Ameriport, LLC
Rail Logix Alamo Junction, LLC
Rail Logix Lacassine, LLC
Rail Logix Dayton, LLC
Parties of Record

/



102 Mary Alice Park Road
Suite 502
Cumming, GA 30040
(800) 619-3625
www.railroadsoftware.com

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Railroad Software provides Software for Canadian National Railway to track HOS. We've been a vendor of theirs since 2017 and had a good relationship with the company.

Railroad Software supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Railroad Software unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Railroad Software also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Railroad Software is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to be 'JMB' with a stylized flourish at the end.

CEO

cc: Parties of Record



Tuesday May 4th, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Ray-Mont Logistics is an industry leader offering Integrated Supply Chain Solutions within North America for nearly 30 years. Deeply rooted in the company's growth over these years, has been a long-standing, agile, and mutually beneficial partnership with CN Rail since the company's inception in 1992. Ray-Mont Logistics currently operate three transloading facilities in Canada, strategically located in Vancouver, BC; Prince Rupert, BC; & Montreal, QC, all of which are rail served by CN daily. In addition, Ray-Mont Logistics recently announced the establishment of a Logistics Park, located in Mobile, AL in partnership with CN Rail, and Alabama Export Rail which is scheduled to open in 2022.

Ray-Mont Logistics unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Ray-Mont Logistics also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Ray-Mont Logistics is proud of our 30 years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with



a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "V. Cossette".

Valerie Cossette
Director of Rail Logistics

cc: Parties of Record

RELIANCE LOGISTICS

Physical Address: - 14684 64 Avenue Surrey, BC, V3S1X7.
Mailing Address: - PO 88555 RPO NEWTON BC V3W0X1

Email: dispatch@reliancelogisticsinc.com
Phone: - 6045906000, **Fax:** - 6045906076

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Reliance Logistics Inc. is a full-service freight business that has been running and offering a full spectrum of services since 2008. We are an asset-based company headquartered in Surrey, BC with access to secured yards across North America. We provide Reefer and Dry Van, along with a suite of full truckload services to and from major cities in Canada and the United States. We are a fully integrated logistics company with drayage, container first-miles/last-miles service as well as storage and cross-docking. (Hazmat Certified Fleet)

Reliance Logistics unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Reliance Logistics also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Reliance Logistics is proud of our 2-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Jassy Sanghera
Operations Manager





supreme™ bulk feeds

ritchie-smith feeds, inc.

33777 Enterprise Avenue,
Abbotsford, B.C.
V2S 7T9

Phone (604) 859-7128, 1-800-242-8011

Fax (604) 859-7011

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Ritchie Smith Feeds, Inc. is a feed manufacturer in British Columbia, Canada that has been producing high quality feed supplying the livestock industry since 1968. CN rail has been a key rail freight provider to our business transporting feed grains from primarily the Canadian Prairies into our facilities in Abbotsford, BC.

Ritchie Smith Feeds, Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Ritchie Smith Feeds, Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Ritchie Smith Feeds, Inc. is proud of our +20 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

James Colquhoun
Director of Purchasing, Ritchie Smith Feeds, Inc.

cc: Parties of Record

Roland J. Robert Distributor, INC.

**Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Roland J. Robert Distributor, INC has been a Fuel Supplier to CN Rail Road for over 20 years. We supply on site fueling of their locomotives and supply fuel to their depot sites in Southern Louisiana. CN's commitment to safety, environmental quality and advancement in rail road technologies is what sets them apart from many customers we supply and other railroads we have served.

Roland J. Robert Distributor, INC supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade. As a supplier to the railway industry, this transaction will be strategic as it will support the growth of trade between Mexico, USA and Canada and the growth of investment in rail network which will be both beneficial to us and also to the overall economy.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Roland J. Robert Distributor, INC. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Roland J. Robert Distributor, INC. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS. We see the transaction as only beneficial; we do not anticipate any negative impacts to our company, the environment or market competition.

Roland J. Robert Distributor, INC is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,



Pete Graffagnino
Comptroller



75 Rue Industrielle, Coteau-du-lac, Québec, J0P 1B0
Tel : 514-866-1033; Fax : 514-866-8421

May 10, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Ronsco is a supplier of rail related products and services based in Montreal, Quebec Canada. We have many customers located in the southern United States and in Mexico. An efficient service network into these regions would be very beneficial for business growth.

Ronsco supports CN's acquisition of KCS because of the benefits a CN-KCS railway would bring by offering a direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Ronsco supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Ronsco also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Ronsco supports CN's proposed acquisition of KCS.

Sincerely,

A handwritten signature in black ink that reads "Kent Montgomery". The signature is written in a cursive, slightly slanted style.

Kent Montgomery

Executive V.P & C.O.O.

Ronsco

75 Rue Industrielle

Coteau De Lac, Quebec

J0P 1B0

Cc: Parties of Record

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Rubicon VLS is an industry leading Automotive Logistics service provider in North America. Rubicon has operations in the United States, Canada and Mexico. We see the value in a combined rail network that would create an enhanced end-to-end single-operator service connecting the rail network to the ultimate consumer. Multi-modal, on-time transportation is critical to success in the Automotive industry and believe a fair review to create more rail competition will allow faster, safer and more rail economical solutions in the future. It is in this spirit, that we provide support approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers. This will help avoid a lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure a fair and transparent review of CN's voting trust, Rubicon VLS supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids, which we believe is a priority of the STB to ultimately enhance competition.

CN's voting trust, as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment demonstrates a customer-focused approach to business. We look forward to seeing a commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Jeff Dzierbicki
Director – Rubicon VLS



Vallée-Jonction, Thursday, May 6th, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sartigan Railway is a short line railway operating in the greater Quebec City area. Our railway interchanges with CN at Joffre Yard in Charny, Quebec. CN is our most important business partner and they have supported the startup and continued expansion of our service since we began operations in 2013.

Sartigan Railway unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Sartigan Railway also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

399, RUE JEAN-MARIE ROUSSEAU, VALLÉE-JONCTION, QUÉBEC, G0S 3J0

COURRIEL : INFO.BEAUCERAIL@GLOBETROTTER.NET

WWW.BEAUCERAIL.CA

TÉLÉPHONE : 418-209-5848

Sartigan Railway is proud of our 8 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Stephan Vachon
VP - General Manager

cc: Parties of Record



Brookfield Place
2300, 225 – 6th Ave SW
Calgary, AB T2P 1N2

May 7, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

SECURE Energy Services Inc. has a long standing positive working relationship with Canadian National Railway Company. SECURE Energy Services Inc. has rail terminals in Alberta, Saskatchewan and New Brunswick that all connect into CN Rail.

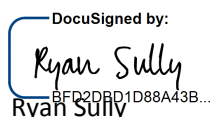
SECURE Energy Services Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, SECURE Energy Services Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

SECURE Energy Services Inc. is proud of our 8 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

SECURE ENERGY SERVICES INC.

DocuSigned by:
A blue ink signature of Ryan Sully, written in a cursive style.
Ryan Sully

Vice President, Commercial Development & Transportation

cc: Jason Valliere, Director of Marketing, Petroleum & Chemicals - CN

April 29th 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

SEGA Carriers is a logistics partner for CN that gives first and last mile truck services in Mexico for Intermodal containers at the Salinas Victoria, NL ramp. It has terminals in Apodaca, NL and Nuevo Laredo, TM for over the road shipments from/to the US and Canada markets. CTPAT certified since 2012 by CBP Authorities.

SEGA Carriers unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Sega Carriers also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Sega Carriers is proud of our 7 years relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Sergio E. Treviño', with a stylized flourish.

Sergio E. Treviño
CEO

cc: Parties of Record

SIMPOLO TILE & STONE INTERNATIONAL CORP.
2710 Slough Street Mississauga On. L4T 1G3

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Simpolo Tile & Stone International Corp. is a client of CN and we have been doing business for over 5 years. Our company mainly import goods from China and wholesale in Canada, the goods have been shipped from all ports within China, The service and efficiency are amazing so far.

Simpolo Tile & Stone International Corp. supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

We might expand our business into US market in the near future, and we will consider CN as a primary transportation solution provider.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of Simpolo Tile & Stone International Corp. from Asia to North America including U.S. and Mexico.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Simpolo Tile & Stone International Corp. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Simpolo Tile & Stone International Corp. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Simpolo Tile & Stone International Corp. is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Simpolo Tile & Stone International Corp.

Director

Junhong Ning



cc: Parties of Record



585 N Juniper Dr suite 250, Chandler, AZ 85226
Tel: (480) 588-3200 Fax(480) 493-5617

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

SM Line Corporation is an international customer of the CN Railway that utilizes the CN service to/from the Port of Vancouver serving many markets in North America.

SM Line unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, SM Line also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

SM Line is proud of our 3 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "P. Schneider", written over a horizontal line.

Paul Schneider
Director, Intermodal
SM Line Corporation

cc: Parties of Record



May 7, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Stella-Jones Corporation is leading producer and marketer of pressure treated wood products. Stella-Jones Corporation supplies CN with railroad crossties, switch ties and bridge timbers and is also a shipper of other products on CN's rail network.

Stella-Jones Corporation supports CN's acquisition of KCS because of the benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Stella-Jones Corporation also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Stella-Jones Corporation is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink that reads "Jeff Brandt".

Jeff Brandt
Vice President, Transportation and Logistics

SUIT-KOTE CORPORATION

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Suit-Kote is currently working with the CN Rail to provide shipping services of Bituminous Asphalt from Canada into the North Eastern U.S. and has for the previous 12 years with a great business relationship.

Suit-Kote unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Suit-Kote also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Suit-Kote is proud of our 12-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Brent Hall

Brent Hall
Director Procurement
Suit-Kote Corporation

cc: Parties of Record



SUMINISTROS INDUSTRIALES POTOSINOS, S.A. DE C.V.
TERMINAL INTERIOR DE CARGA

San Luis Potosí, S.L.P. May 10th, 2021.

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—
Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company,
and the Texas Mexican Railway Company

Dear Ms. Brown:

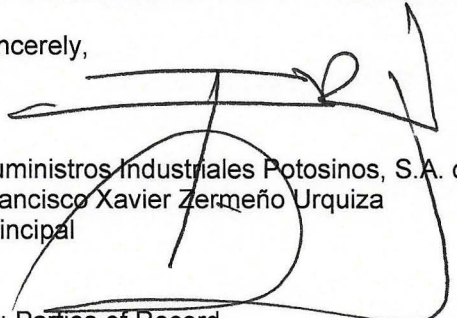
Suministros Industriales Potosinos, S.A. de C.V. (SIPSA) is a group of rail served inland Terminals located in central México. We have been doing business with KCSM and CN for more than 10 years, integrating rail freight, transloading, cross docking and warehousing operations for our mutual customers that take advantage of an integrated, highly efficient economic trade block, namely the current USMCA.

SIPSA unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, SIPSA also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

SIPSA is proud of our 12 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,


Suministros Industriales Potosinos, S.A. de C.V.
Francisco Xavier Zermeño Urquiza
Principal

cc: Parties of Record

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Sumitomo Canada Ltd is CN's major supplier for various track materials for more than 40 years.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Sumitomo Canada Ltd unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Sumitomo Canada Ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Sincerely,

Denis Schaeffer
Vice President & General Manager
Sumitomo Canada Ltd

cc: Parties of Record



The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Superior Fuel is a commercial and residential fuel provider in the Upper Midwest. We also provide fueling facility management to the maritime industry. We deliver operational excellence by performing the highest quality facility operations and fuel delivery management. Superior Fuels has a partnership that goes back many decades with CN and they are a vital multimodal transportation supply chain provider.

Superior Fuel relationship with CN is strong and we are integrated with them as a viable business partner benefitting both of our companies as well as CN's customers. CN's service commitment is a standard that the industry should be compared to. Their focus on understanding our business and transportation requirements is why we are a success with our supply chain requirements.

Superior Fuel unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Superior Fuel also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Superior Fuel is proud of our multi-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP’s trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN’s commitment to fairness and efficiency reflected in the STB’s review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ryan Gunderson', with a long, sweeping horizontal line extending to the right.

Ryan Gunderson
President
Superior Fuel



Surplus Furniture & Mattress Warehouse

90 Anne Street South, Unit 100

Barrie, Ontario, L4N 2E3

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Surplus Furniture and Mattress Warehouse has been a long-standing customer of CN shipping from the US into Canada on a weekly basis

Surplus Furniture unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Surplus Furniture also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Surplus Furniture is proud of our decade's long relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in black ink, appearing to read "Troy McLeod". The signature is fluid and cursive, with a long horizontal stroke extending to the left.

Troy McLeod
Director of Logistics



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Telecon Inc full turn-key National Fiber Optic cable structure and support services in Canada

Telecon Inc supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Telecon Inc unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Telecon Inc also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Telecon Inc is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read "Gilles Langevin", is written over a circular stamp.

Gilles Langevin
Senior Manager
National Long Haul

cc: Parties of Record



Seasoned Experience

May 5, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Aloft Group, LLC specializes in intermodal transportation safety and has been providing CN consulting services in safety, risk management, and specialized software tools and training in support of rail safety for over six years.

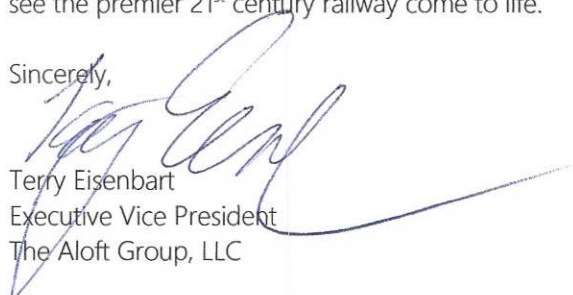
The Aloft Group, LLC supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. The Aloft Group, LLC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, The Aloft Group, LLC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

The Aloft Group, LLC is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,



Terry Eisenbart
Executive Vice President
The Aloft Group, LLC

cc: Parties of Record

The Aloft Group, LLC
PO Box 107
Kilmarnock, VA 22482
+1 505.306.5326
www.thealoftgroup.com



The Mercury Group
169 Commack Road, Suite H#285
Commack, New York USA 11725
Office: 1-631-410-6345 | Fax: 1-631-410-1926
www.mercuryresources.com

May 6, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Mercury Group is a New York-based consulting firm specializing in global commodity management and finance. We have developed professional relationships with brokers, shippers, governments, port authorities, buyers and suppliers globally, and will use that network of international points of contact to customize our clients' needs.

We unequivocally support approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, The Mercury Group also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

We are proud of our multi-year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,



Anton C. Posner
Chief Executive Officer

cc: Parties of Record



**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Thomas, Large & Singer Inc. (TLS) has worked with TransX (subsidiary of CN) for almost 20 years and CN directly for 4 years. We consider it to be a great partnership and prefer to use rail when we have the opportunity based on driver shortages and lower CO2 emissions.

TLS unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, TLS also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

TLS is proud of our 20year relationship with TransX (subsidiary of CN) and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

**Anthony S. Carter, CA, CPA, CFA
Chief Financial Officer**

cc: Parties of Record



THOMSON GROUP OF COMPANIES
DISTRIBUTION LOGISTICS MANAGEMENT

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Thomson Terminals is a long-standing customer of CN/TransX services

Thomson Terminals unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Thomson Terminals also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Thomson Terminals is proud of our relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Jeff Wilder
Director of Sales & Marketing
Thomson Terminals Limited

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Tideworks Technology, a privately held Washington State corporation, supports global marine terminal and rail operators with industry leading technology to add efficiency and assist in optimizing intermodal operations. Tideworks is currently engaged in a multi-year project with CN supporting the railroad's 'Smart Terminal' initiative which will result in operational efficiency, enhanced productivity and improved service to the broad community that relies on their transportation and logistics network.

Tideworks supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Tideworks unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Tideworks also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Tideworks is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.



Sincerely,

DocuSigned by:

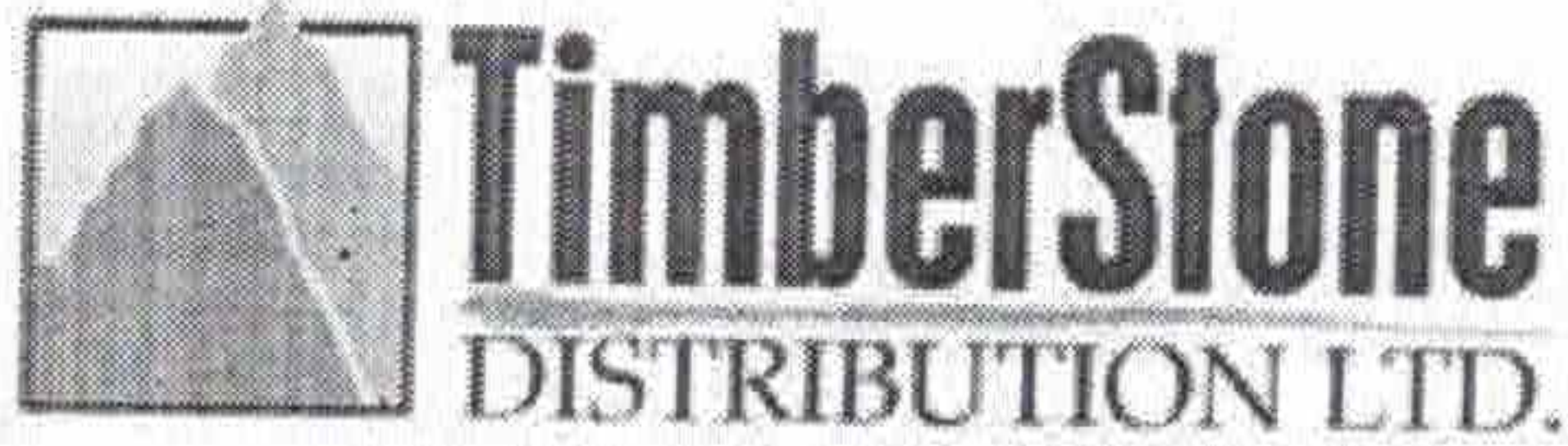
T. H. Tatterson

Todd Tatterson 5744E6F756264E7...

Vice President

Tideworks Technology

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration Office of
Proceedings Surface Transportation Board 395 E.
Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail
Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern
Railway
Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Timberstone has had the benefit of using CN services over the last several years with shipments mainly originating from the Ontario Region into the Western Provinces.

TimberStone unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, TimberStone also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CNKCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of masonry products from Southern US manufacturers into Canada.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.

Timberstone is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in black ink, appearing to read "Errol Blatz". The signature is fluid and cursive, with a large, sweeping flourish at the end.

Errol Blatz
GM
Winnipeg



A12-1250 Eglinton Avenue W., Suite 133, Mississauga, ON L5V 1N3
Tel: (416) 886-5450
Fax: 1-866-247-0160
Email: ED@torontotransportationclub.com
Website: www.torontotransportationclub.com

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

The Toronto Transportation Club is the largest Transportation Club in North America with over 1200 members representing corporations from every major industry sector. CN together with the steamship agents in Toronto gathered between 1907 to 1913 reaching out to over 50 representatives in the transportation sector and established on November 28th, 1913 The Toronto Transportation Club. CN has been a leading contributor to The Club since that time.

The Toronto Transportation Club unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, The Toronto Transportation Club also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

The Toronto Transportation Club is proud of our 100 plus year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN



A12-1250 Eglinton Avenue W., Suite 133, Mississauga, ON L5V 1N3
Tel: (416) 886-5450
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Email: ED@torontotransportationclub.com
Website: www.torontotransportationclub.com

combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

A handwritten signature in blue ink, appearing to read 'John Foss'.

John Foss
President



May 4, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

TRANSENERGY SERVICES LTD ("TransEnergy") is a rail terminal and services company operating on the CN rail system since 2006. We have transported energy, industrial products as well as agricultural commodities throughout Canada and the US and on occasion onto Asia.

TransEnergy supports the approval of CN's voting trust and supports a level playing field review of all competitive offers.

Sincerely

Tim LaFrance
President & CEO
TransEnergy Services Ltd.



505 East Huntland Drive
Suite 250
Austin, Texas 78752

T 512.454.8716
TRCcompanies.com
T.B.P.E. #F-8632

May 7, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

TRC is a strong partner with CN and has been providing design, management, and construction services to CN for over twenty years. Through this partnership, TRC has worked to standardize and modernize CN's fueling and wastewater systems from risk assessment, design, construction, and preventative maintenance to capture the entire life cycle of these systems. In addition, TRC has partnered on numerous environmental, facility and energy projects to continue to position the railroad as a leader in sustainability. TRC provides services to CN across the United States and Canadian network of facilities.

TRC Engineers supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to CN's bid for KCS is the establishment of a voting trust that benefits the KCS shareholders. TRC unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, TRC also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

TRC is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

A handwritten signature in blue ink, appearing to read 'K. Beau Perry'.

K. Beau Perry, P.E.
Vice President

May 5, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

TrinityRail and TrinityRail de Mexico (together "Trinity") are key suppliers to Class I railroads of freight railcars and railcar services. The relationship between Trinity and the Class I railroads, including CN, CP and KCS, has been beneficial for Trinity and all Class I railroads and for Trinity employees in the United States, Mexico and Canada.

Central to the CN and CP bids for KCS is the establishment of a voting trust. Trinity unequivocally supports approval of CN's and CP's voting trusts. We believe the voting trusts benefit KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the potentially lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

Sincerely,



Gregg Mitchell
EVP and Chief Commercial Officer





May 5, 2021

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

TullTrans Global Logistics Inc. has built a very strong relationship with Trans X Ltd./CN. The level of service received by their team is unmatched. We look forward to growing and strengthening our relationship in the years to come.

TullTrans Global Logistics Inc. unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, TullTrans Global Logistics Inc. also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

TullTrans Global Logistics Inc. is proud of our 12 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Shawnea Roberts
General Manager

cc: Parties of Record

May 6, 2021

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Dear Ms. Brown:

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Universal Rail Systems Inc. ("Universal Rail"), a company headquartered in Sherwood Park, Alberta, Canada is one of Canada's largest independent contractors of railway construction and maintenance services. Universal Rail is a key supplier to Canadian National Railway ("CN").

Central to CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Universal Rail supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers.

In addition, Universal Rail supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust.

Sincerely,

A handwritten signature in black ink, appearing to read 'Alfred Stanley'.

Alfred Stanley
Chief Executive Officer
Universal Rail Systems

cc: Parties of Record

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Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Urbanmine Inc is a shipper of scrap metals and recycled batteries, utilizing rail, and road

Urbanmine Inc supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

We believe that a combination of CN and KCS would help us to win in our markets. CN's strong track record of success with superior service, intermodal and safety gives us confidence that a combined CN-KCS would be best positioned to serve our needs. Additionally, CN's successful track record of acquisitions over the past 25+ years also provides assurance that CN will effectively and seamlessly be able to integrate and partner with KCS.

Urbanmine ships primarily FTL dry vans from Winnipeg to various US destination. We load rail cars in Winnipeg also destined for US destination

The combined company would create network with enhanced end-to-end single-owner, single-operator service which will result in a faster, safer and more economical rail option for us where we currently rely on trucks and provide shorter distances on many key routes. We are hopeful about this transaction as a CN-KCS rail will be able to provide the seamless transportation and service that would not be available through KCS should it go forward with an alternative combination.

For example:

- The combined company's single-owner, single-operator service would enhance our ability to be competitive in the markets in which we operate, benefiting our shipments of scrap metal and recycled batteries from Winnipeg to various US destinations.
- CN's significant experience providing seamless intermodal service throughout their network and across borders.
- Urbanmine is always seeking transportation providers to haul our loads in an evolving market

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Urbanmine unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the

opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Urbanmine also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Urbanmine is confident in and strongly supports CN's proposed acquisition of KCS for all of the reasons as stated above. We hope to see the premier 21st century railway come to life.

Sincerely,

Suzann Rudyk-Munroe

Suzann Rudyk-Munroe
Logistics Manager

cc: Parties of Record



Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Warner Petroleum Corporation has been a partner with CN for many years and involved in product transportation. Warner has been awarded several Safe Handling awards from CN due to our commitment to safety and we value the relationship with CN.

Warner Petroleum Corporation supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Warner Petroleum Corporation unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Warner Petroleum Corporation also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Warner Petroleum Corporation is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Jason R. Smith
Vice President of Supply & Sales

cc: Parties of Record

2480 South Clare Avenue Clare, MI 48617
Phone: (989) 386-4350 Fax: (989) 386-2045



Willowbrook Nurseries Inc.

935 Victoria Avenue, R.R. #4

Fenwick, Ontario L0S 1C0

**The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001**

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Willowbrook Nurseries is a long-standing customer of CN through H&R / Transx. We have been working with them to bring nursery plants from British Columbia to our nursery in Ontario for many years, relying on their service to ensure our plants arrive on time and in good condition. We appreciate the relationship we have built over the years and are thankful for their continued service.

Willowbrook Nurseries unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Willowbrook Nurseries also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Willowbrook Nurseries is proud of our 25 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Nathan Anjema

Nathan Anjema
Purchaser

cc: Parties of Record



ZEBRA

Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's
Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway
Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Zebra Technologies is CN Rail mobility solution and barcode printing supplier since 2007. We are working with them on improving their constant connectivity, proactive management, regulatory compliance, and peerless customer service - so they can deliver on time, every time.

Zebra Technologies supports CN's acquisition of KCS because of the superior benefits a CN-KCS railway would bring by offering faster, safer, cleaner, and more direct service for North-South trade.

Central to the CN's bid for KCS is the establishment of a voting trust that benefits KCS shareholders. Zebra Technologies unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Zebra Technologies also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Zebra Technologies is confident in and strongly supports CN's proposed acquisition of KCS. We hope to see the premier 21st century railway come to life.

Sincerely,

Sr. Director, NA Sales

cc: Parties of Record

Zhongkang international trading ltd

The Honorable Cynthia T. Brown
Chief, Section of Administration
Office of Proceedings
Surface Transportation Board
395 E. Street, S.W.
Washington, DC 20423-0001

Re: FD 36514, Canadian National Railway Company, Grand Trunk Corporation, and CN's Rail Operating Subsidiaries—Control—Kansas City Southern, the Kansas City Southern Railway Company, Gateway Eastern Railway Company, and the Texas Mexican Railway Company

Dear Ms. Brown:

Zhongkang international trading ltd is customers with cn rail. They provide outstanding services for us since we begin to establish business across north america.

Zhongkang international trading ltd unequivocally supports approval of CN's voting trust. We believe CN's proposed voting trust benefits KCS and its shareholders by creating the opportunity for them to make a fair, informed decision when choosing between the competing offers and by shielding them from the lengthy regulatory approval process that would arise following an acquisition of KCS by either CN or CP.

To ensure fair and transparent review of CN's voting trust, Zhongkang international trading ltd also supports CN's request that the STB review CN's voting trust agreement simultaneously with CP's proposed voting trust and that the review process include a brief public comment period. Such a review would ensure a level playing field for the bids.

Zhongkang international trading ltd is proud of our 2 year relationship with CN and appreciate their outreach to us since April 20 regarding the proposed KCS-CN combination. Their voting trust—as well as their request that the STB review their voting trust concurrently with its review of CP's trust with a period for public comment—demonstrates clearly the customer-focused approach to business that CN has demonstrated since the inception of our relationship. We look forward to seeing CN's commitment to fairness and efficiency reflected in the STB's review of the voting trust as well as the entire transaction.

Sincerely,

Zhongkang international trading ltd
Manager



cc: Parties of Record