

Cogema CN's Unique Marine Service

Multiple Opportunities

What is the most competitive way to move large volumes of freight from Matane to Baie Comeau and Sept-Iles? Using the Cogema rail ferry, of course! Companies like Alcoa and Aluminerie Alouette, take advantage of this unique service by shipping most of their raw materials and finished goods along the St. Lawrence.

The Compagnie de Gestion de Matane (Cogema), started ferrying up and down the St. Lawrence from Matane to Baie Comeau in 1975, and in November 2008 began twice weekly trips to Sept-Iles, Quebec. The ferry can accommodate 25 railcars per crossing, transporting 670,000 tons annually along the seaway to and from destinations across North America.

The CN network provides rail access to 75% of the North American population. Not only does this increase competitiveness and market share, they also benefit from lower production and transportation costs. CN is the only railroad reaching all three coasts, from Halifax to Prince Rupert, down to the Gulf of Mexico.

As the transportation methods with the lowest impact on the environment, rail and marine emit up to 6 times less green house gases than shipping by truck; one tonne of freight can be moved by rail 297 kilometers on only 1 liter of fuel. This modal shift results in a reduction in fuel con





Under One Umbrella

sumption of up to 55%! The Port of Sept-Iles estimates that up to 5 000 tonnes of GHG will be avoided in 2010 with the use of the Cogema ferry.

The benefits don't end there. Traffic along the main highway to northern Quebec is significantly reduced, increasing road safety for non-commercial traffic. Fewer trucks on the road also reduces the cost of infrastructure maintenance, and more consistent deliveries being the norm with rail, the spring thaw period for trucks is avoided. All of these benefits for shipping in a more cost-effective way.



One of the largest users of the Cogema rail ferry is Alcoa Canada, whose plants are located principally in Quebec and Ontario. As producers of primary aluminum, they provide materials for the aerospace and construction industries. The modernization of their aluminum smelter plant in Baie Comeau is underway to comply with new environmental standards effective in 2015. Production will increase to 550,000 tons per year, and will support 3900 jobs in the area.

A 24/7 operation, the Cogema ferry makes the 3 hour trip from Matane to Baie Comeau six days a week, carrying aluminum, paper, and lumber, as well as transformers for Hydro-Quebec. The Sept-Iles voyage is 8 hours, currently running twice a week. Track material such as rail and ties, as well as machinery, aluminum and ammonium nitrate are the primary products traveling to and from Sept-Iles.

The Cogema ferry to Labrador and Northern Quebec are accessible to and from anywhere in North America through CN's rail link. CN provides comprehensive supply chain solutions including warehousing, customs assistance, and distribution with over 80 facilities North America.

Visit our website at www.cn.ca or give us a call at 1-888-668-4626 for more information!

