

Financial and operational highlights

Financial summary ⁽¹⁾

<i>In millions, except per share data, or unless otherwise indicated</i>	2008	2007	2006
Financial results			
Revenues	\$ 8,482	\$ 7,897	\$ 7,929
Operating income	\$ 2,894	\$ 2,876	\$ 3,030
Net income	\$ 1,895	\$ 2,158	\$ 2,087
Diluted earnings per share	\$ 3.95	\$ 4.25	\$ 3.91
Dividend per share	\$ 0.92	\$ 0.84	\$ 0.65
Net capital expenditures	\$ 1,424	\$ 1,387	\$ 1,298
Financial position			
Total assets	\$26,720	\$23,460	\$24,004
Long-term debt, including current portion	\$ 7,911	\$ 5,617	\$ 5,604
Shareholders' equity	\$10,559	\$10,177	\$ 9,824
Financial ratios			
Operating ratio	65.9%	63.6%	61.8%
Debt-to-total capitalization	42.8%	35.6%	36.3%

Employees (average for the year)



Adjusted diluted earnings per share (dollars) ⁽²⁾



Operating ratio (percentage)



(1) The Company's financial results for 2008, 2007 and 2006 include items affecting the comparability of the results of operations as discussed on page 31 of this report.

(2) 2008, 2007 and 2006 adjusted to exclude items affecting the comparability of the results of operations. See discussion and reconciliation of this non-GAAP adjusted performance measure on page 89 of this report.