



Car Allocation Process for Western Covered Hoppers

In times where customer orders exceed CN's ability to supply cars for a given week, CN will use an allocation process for its fleet. Orders are subject to Terminal Authorization at destination to ensure that they can be unloaded once received by the terminal.

Step 1 - Ensure orders are valid and have Terminal Authorization

Step 2 - Allocate cars first based on commercial agreements with customers

Step 3 - Allocate the remaining cars evenly across the remaining orders for each customer. Customers that provide an excessive amount of orders so as to increase their allocation will have their allocation adjusted to a more normal order pattern.